

As a long-established general horticultural trading company founded 130 years ago, we pursue the happiness and profits of our customers through the vegetable seedling business and horticultural business.

夢を植える。未来を育む。 Well future together

横浜植木株式会社
UEKI The Yokohama Nursery Co., Ltd.

1 Seedling professional experience and achievements

By developing hybrid varieties, we have achieved uniform mass production of harvested products with excellent color, shape, size, and deliciousness and beauty, and are increasing the commercial value. By hybridizing various vegetables, we are also working on disease-resistant breeding that improves productivity and enables low-pesticide cultivation in consideration of the natural environment. In recent years, we have shortened the research period by analyzing genetic information and making full use of tissue culture technology for the development of new varieties, which normally took more than 10 years.

As a result of these efforts, we have brought out excellent varieties of various vegetables such as melon, bunching onion, carrot, lettuce, pepper and radish etc. Especially, melon accounts for 40% of the Japanese domestic market share and provide a wide range of melon varieties to the international market, and we are proud of being one of the best melon breeding companies in Japan.

We are continuing the challenge. Utilizing the experience and achievements of vegetable varieties development and dissemination so far, we will support a wide range from selection of the most suitable variety for the agricultural business that the customer is aiming for to guidance on cultivation management suitable for that variety.

Wide range of agricultural solutions



2 Wide range of agricultural solutions

In agriculture, different regions produce different crops, and of course the businesses they develop also change. We provide advice from a wide range of perspectives, from production, sales, and processing, as well as advice on agricultural businesses that meet diverse agricultural businesses, regions and producers, and consumer needs, so that we can maximize the profits of our customers.

We are also actively working on matching with food processors and vegetable distributors in Japan and around the world and introducing new agricultural technologies. In addition, we will utilize our experience as a trading company to support for overseas sales of vegetables such as import / export and quarantine inspection.

Maximize customer growth and profits

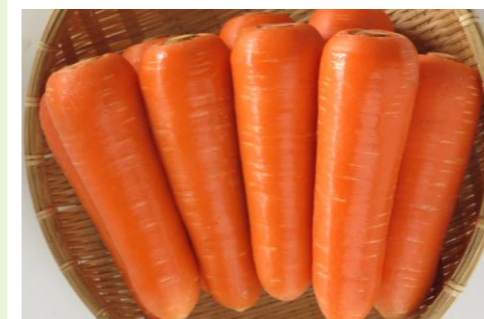
Seedling professional experience and achievements

Multilingual Mobility

3 Multilingual Mobility

We have staff who can speak English, Chinese, Spanish and Portuguese at a native level. We will respond with compassion by making full use of multiple languages so that our customers' agricultural business can develop smoothly.

In addition, we have a sales network all over the world, we will demonstrate mobility and respond promptly to customer's request. Especially in Taiwan, the sales performance of seedlings is steadily increasing, and we are familiar with the Taiwanese market, so we will support our business with confidence.



Company profile

Company name	The Yokohama Nursery Co., Ltd.
President	Mr. Satoshi Ito
Place	Head office : 15, Karasawa, Minami-ku, Yokohama City, Kanagawa 232-8587, Japan Kikugawa Research Station : 2265 Kamo, Kikugawa City, Shizuoka 439-0031, Japan
Established	February 7 th , 1890
Foundation	June 1 st , 1891
Capital	48 Million JPY
Employment	146
Group companies	Mitsumaru Estate Co., Ltd. Ueki Engei Co., Ltd. THE YOKOHAMA UEKI CHILE SPA
Contact	kaigai_eigyo@yokohamaueki.co.jp



作为创业130年的老字号综合园艺公司 通过蔬菜种苗事业以及园艺事业 我们为顾客幸福和利益全力以赴追求。

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1 种苗专业经验与成就

通过杂交品种的开发，我们实现了颜色，形状，大小，口味和美感极佳的农作物的批量生产，并正在增加商业价值。通过杂交各种蔬菜，我们正在提高生产力，因为考虑到自然环境，可以减少农药的种植并还致力于抗病育种。新品种开发通常需要10年或更长时间，但近年来我们通过分析遗传信息并充分利用组织培养技术来开发新品种，从而缩短了研究周期。

我们不断努力改善自我，一直在生产各种优质蔬菜，例如瓜，葱，胡萝卜，生菜，彩椒和萝卜等等。尤其是甜瓜占据了日本国内40%的市场份额，并向世界提供了各种各样的甜瓜品种，我们为日本顶级甜瓜育种公司感到自豪。此外，我们还热忱地致力于新蔬菜的开发，以便我们可以每天尽快为客户提供更好的品种。我们正在继续挑战。

利用我们在品种开发和推广中积累的经验和成就，从选择最适合客户目标农业业务的品种到提供适合该品种的栽培管理指南，我们将为顾客提供广泛的帮助。我们也可以从日本和海外的同行业中其他公司外包提供顾客所需要的蔬菜种类和品种，还可以开发满足客户需求的新品种。

广泛的
农业解决
方案提案

顾客成长和利益的最大化

种苗专业
经验与成就

多语言服务
流动性



2 广泛的农业解决方案提案

在农业中，不同地区生产不同的农作物，当然展开的农业业务也会发生变化。我们不仅提供适合各种农业企业，农业地区，农业生产者和消费者需求的农业企业建议，而且还提供从生产到销售和加工的广泛角度的建议，以最大程度地为客户带来利益。

我们积极与日本及世界各地的食品加工商和蔬菜流通商进行对接，并引进新的农业技术。此外，利用我们作为贸易公司的经验，将支持蔬菜的海外销售，包括进出口和检疫检验。

公司概况

公司名称	横浜植木株式会社
代表者	代表取締役社長 伊藤智司
所在地点	本社 〒232-8587 横浜市南区唐沢15番地 平和通14丁目2番16号 菊川研究農場 〒439-0031 静岡県菊川市 加茂2265番地
设立	1890年2月7日
创业	1891年6月1日
资金	4,800万日元
员工人数	146名
有关公司	三丸兴业株式会社/横浜市中区住吉町4丁目45番地1 植木园艺株式会社/横浜市中区打越30番地17 THE YOKOHAMA UEKI CHILE SPA/圣地亚哥(智利)
联系	kaigai_eigyo@yokohamaueki.co.jp

3 多语言服务 + 流动性

我们公司拥有会说母语水平的英语，中文，西班牙语和葡萄牙语的工作人员。我们使用多语言服务以顺畅和贴心的方式支持客户的农业业务。

此外，我们在全球拥有销售网络，以行使我们的敏捷性并迅速响应顾客的要求。特别是在台湾，种子的销售正在稳定增长，并且我们熟悉台湾市场，因此我们将有信心为台湾顾客的业务提供帮助。

